



## Martin Fritsch

Martin has 15 years of professional experience with international IT projects, three particularly with SAP implementations. He was involved in several major corporate programs, past three years he has been leading projects in the bank sector. Martin is currently assigned to several GDPR projects.

During two-year assignment in London Martin participated in the implementation of 15 countries on a global SAP project, responsible for FI module. Recently Martin helped to stabilize several projects as a crisis PM and excelled in leading exit strategy with the key supplier of the client. The budget of Martin's several recent projects was over 100M CZK.

Martin spent half of his carrier in a virtual setting, working remotely and coordinating resources globally. Martin has experience with large transformation programs, large-scale outsourcing, business process design, data security etc.

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Education	<ul style="list-style-type: none"><li>— Master degree – University of Economics (Prague); Information Technology and Management of Information Systems</li><li>— PMP - Project Management Institute (London); Project Management Professional certification</li></ul>
Key Projects	<ul style="list-style-type: none"><li>— <b>Global corporate spin-off for a major IT company</b> (12/2016-06/2017); Role: Global lead; Activities: Responsible for HR time management workstream, change management for 30 countries, lead end-to-end split of time management related systems from business requirements to go-live.</li><li>— <b>Delivery of virtual branch system for major Czech bank</b> (09/2015-07/2016); Role: <u>PM</u>; Activities: Implementation of Case Management within the Microsoft Dynamics CRM; management of 5 vendors and integration of 20 bank systems.</li><li>— <b>Delivery of Multicash within Corporate EB Program for major Czech bank</b> (03/2015-08/2015); Role: <u>CRISIS PM</u>; Activities: Management of problematic supplier of key SW component for CEB, preparation of negotiation tactics for supplier exit, execution of exit strategy.</li><li>— <b>Quality Assurance of Corporate EB Program for major Czech bank</b> (11/2015-03/2015); Role: <u>QA CONSULTANT</u>; Activities: Preparation of program assessments, key supplier contract revision, audit of technical specification process.</li><li>— <b>Implementation of Loyalty program for major Czech bank</b> (04/2014-10/2014); Role: <u>CRISIS PM</u>; Activities: Overtook a closing project, setup new PM processes and led the project to a successful commercial launch with 100.000 client registrations within the first quarter after go-live</li><li>— <b>Implementation of payroll interfaces for CEE region</b> due to company shift to cloud HR services for major IT company (04/2013-04/2014); Role: <u>TEAM LEAD</u>; Activities: Coordinated delivery of localized payroll interfaces and related business processes, change management for individual countries, support for end-to-end implementation from business requirements to go-live.</li><li>— <b>Definition of business concept for a centralized sport portal</b> for a Czech national sport institution (01-04/2013); Role: <u>PM</u>; Activities: Coordinated delivery of business concept of a web portal, business requirements collection, definition of life situations, negotiated financial and non-financial support from business partners.</li><li>— <b>Stability phase of a long-term outsourcing project</b> for a major telco operator (10/2012-04/2013); Role: <u>STREAM LEAD</u>; Activities: Led process design and BR definition, aligned work procedures with company standard processes. Led transformation of the file-share model.</li><li>— <b>Definition of application support for Facility Management</b> for a major public organization (04-12/2012); Role: <u>PM</u>; Activities: Coordination of resources on both client side and subcontractors side, quality assurance of the project activities and outcomes.</li><li>— <b>Global SAP implementation</b> for Shell UK (10/2007-10/2009); Role: <u>SAP CONSULTANT</u>; Activities: Participated in implementation of finance related modules for 15 countries (e.g. US, DE, SA, ID, PH), analyzed legal &amp; fiscal requirements, coordinated functional and technical specifications and performed quality assurance, coordinated offshore configuration and testing, worked on defects and change requests, worked as focal point in various areas (finance, banking, security, FI interfaces, etc.)</li><li>— <b>CEE retail business accounting system</b> for Shell CZ (04/2005-12/2006); Role: <u>PM</u>; Activities: Coordinated all project activities for development of ERP connected application for automated accounting of Shell petrol sites system, coordinated implementation in all 3 countries in scope (PL, RU, BG).</li><li>— <b>CZ &amp; SK customer and supplier master data standardization</b> for Shell CZ (2005); Role: <u>PM</u>; Activities: Coordinated master data cleanup, development of standardized forms, setup of daily control reports.</li></ul>
Languages	Czech - native, English - fluent

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